



Teri Gross  
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Hello,

I have owned in Outdoor Resorts at Orlando for seven-and one-half years. My husband, Pat, and I had been visiting family in ORO 25 years prior to owning as his family has lived in the park for over 30 years.

My experience as a District Manager for Meijer managing annual revenue of over \$800 million, had prepared me for Treasurer of the Board of Directors for the past two years. I've worked with financials/budget planning, customer service, building maintenance, Human Resources, accountability, building successful teams, compliance with Regulatory Agencies and training new employees at all levels of leadership.

During the past two years in my role as Treasurer, the financial reports for ORO have become more organized, easy to understand, and factual. Working with the Bookkeeper has dramatically improved the financial reporting piece of ORO. As the Treasurer, I've worked towards transparency with financial reporting and holding quarterly and annual meetings to update financial status toward annual budget goals.

In addition, during my tenure as the Treasurer, I have written Standard Operating Procedures (for Compliance Committee, Budget Committee and assisted with financial piece of Entertainment and Events Committee) and written Job Responsibilities for Park Manager, Accountant/Bookkeeper and Customer Service Representative to bring continuity and accountability to each of those positions.

I believe Outdoor Resorts at Orlando should be run as a business to continue building the sustainability for current and future owners. As a Board member, one of the responsibilities is to be fiscally conscious while maintaining the integrity of the infrastructure within ORO.

Thank you for your consideration.

Teri Gross